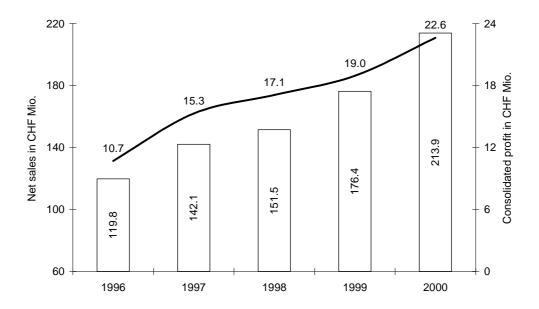


Topical media release

## Media orientation and analyst meeting of March 12, 2001

### Increase of net sales and consolidated profit

The year 2000 has been a very successful one for the Belimo Group. Net profit rose by 19.4 percent to CHF 22.6 Mio. Net sales increased by 21.3 percent to CHF 213.9 Mio. A return on equity (ROE) of 28.3 percent and return on sales (ROS) of 15.1 percent could be achieved.



Net sales and consolidated profit of the Belimo group

# **Extending market leadership**

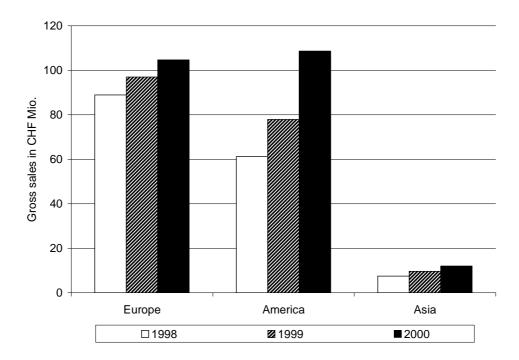
The leading market position as manufacturer of electric actuators for heating, ventilation and air-conditioning systems was further extended. The market position in the new field of valves and valve actuators was substantially improved and the goal of achieving a significant market position in the United States could be realised.

During 2000 the number of sold actuators could be increased by 11.4 percent to 2.0 million units.

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Gross sales can be broken down by region as follows:



Gross sales by region

The most marked sales increase of about 40 percent (25 percent in local currency) was achieved in the business unit Americas. The 25 percent growth in Asia points to the future importance of the Belimo Group's current efforts in the development of the markets of this region. In Europe, where Belimo holds a market share of way above 60 percent, a sales increase of about 8 percent was achieved.

### Leadership in innovation

Continuous developments of new and existing products assure benefit for customers and leadership in innovation when compared to competitors. During the year 2000, the Belimo Group invested a total of CHF 10.8 Mio. or 5.0 percent of net sales in research and development.

### **Excellent prospects**

This year we aim to further increase sales and profit. The employment of innovative technologies and the increasing demand for our newly introduced products, especially in the field of water application and windows ventilation systems, makes us optimistic. In 2001 we aim to achieve sales of CHF 240 Mio.

Wetzikon, March 12, 2001

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Upcoming events: General meeting April 9, 2001

Media orientation and analyst meeting March 11, 20

Media orientation and analyst meeting March 11, 2002 General meeting April 8, 2002